

Moving Forward with Sustainability

PETRONAS Group **Financial Results Announcement**

Third Quarter 2021

Financial and Operational Results
by EVP & Group CFO

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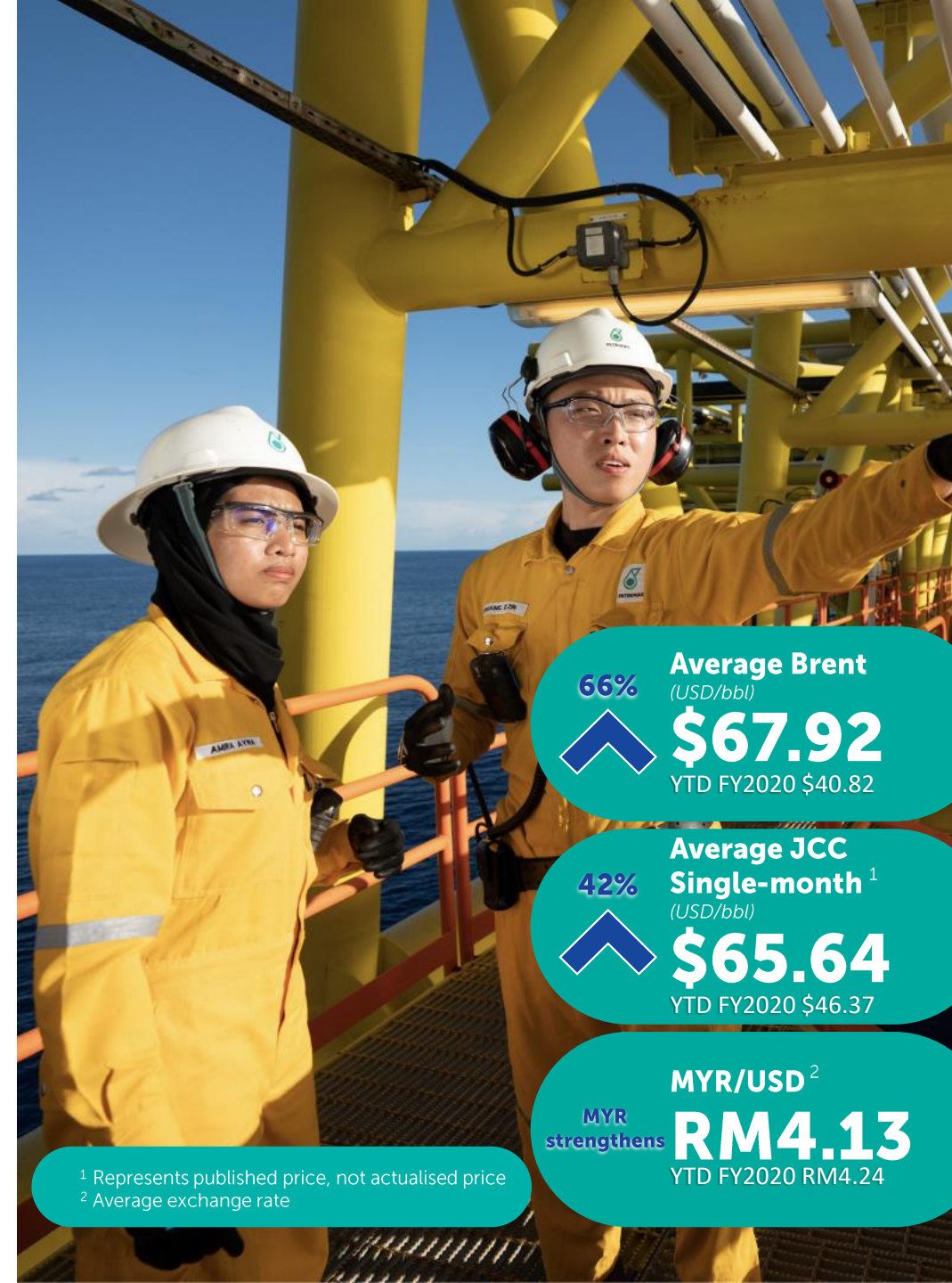


Key Messages

- Quarter 3 2021 reflects **improved market landscape** where Brent price trending upwards coupled with recovery in demand.
- Leveraging on our integrated business and driven by strong operational focus and commercial excellence, PETRONAS delivered **strong financial performance** - registering **PAT of RM35.2 billion, EBITDA of RM72.4 billion and CFO of RM54.5 billion.**
- Notwithstanding, **COVID-19** and the **acceleration of energy transition** continue to impact the industry hence creating **uncertainty in the market outlook.**
- PETRONAS continues to focus on **reviewing, strengthening and reshaping its portfolio** to become more **robust** and able to **withstand the market volatility** in order to **stay relevant and be sustainable.**
- PETRONAS remains resolute in maintaining **prudent financial management** to support its **3-pronged growth strategy** to maximise value for stakeholders.

Solid Financial Performance on the back of Higher Prices Realised

Performance (RM Bil)	YTD FY2021		YTD FY2020
Revenue	171.4	↑ 27%	134.7
Profit After Tax / (Loss After Tax)	35.2	↑ >100%	(19.9)
Group costs	141.0	↓ 10%	157.2
Cash flows from operating activities	54.5	↑ 67%	32.6
Free cash flows	34.1	↑ >100%	10.1
EBITDA	72.4	↑ 67%	43.4
Financial Position (RM Bil)	30 Sep 2021		31 Dec 2020
Total assets	618.9	↑ 8%	574.1
Shareholders' equity	337.5	↑ 2%	330.6



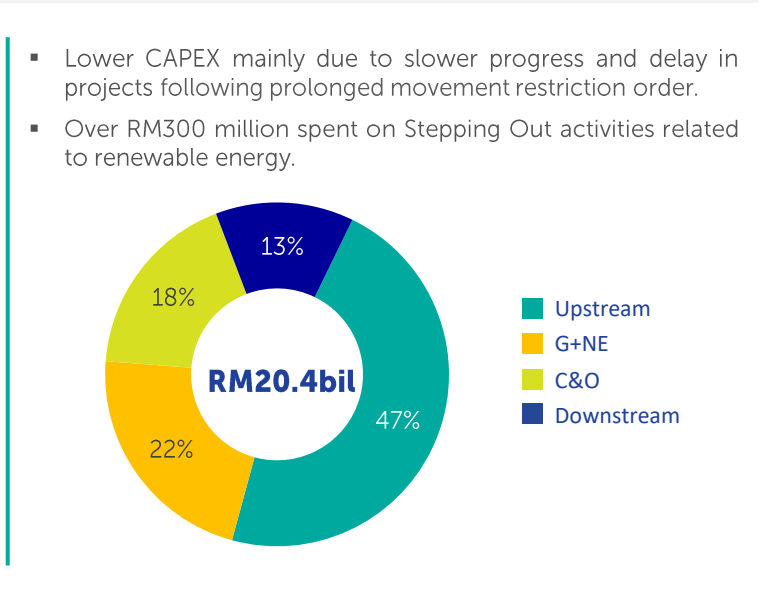
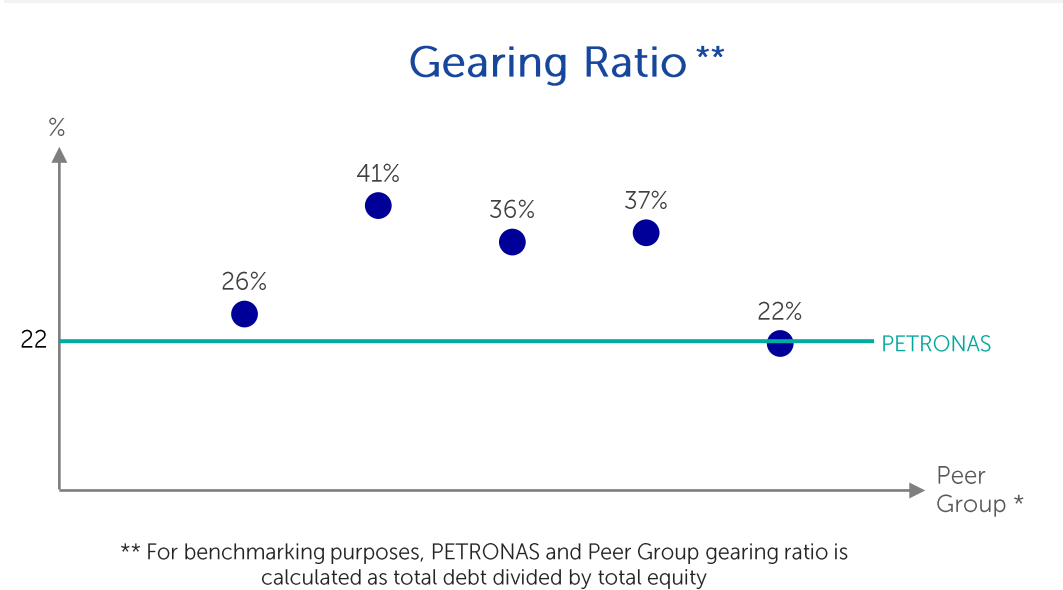
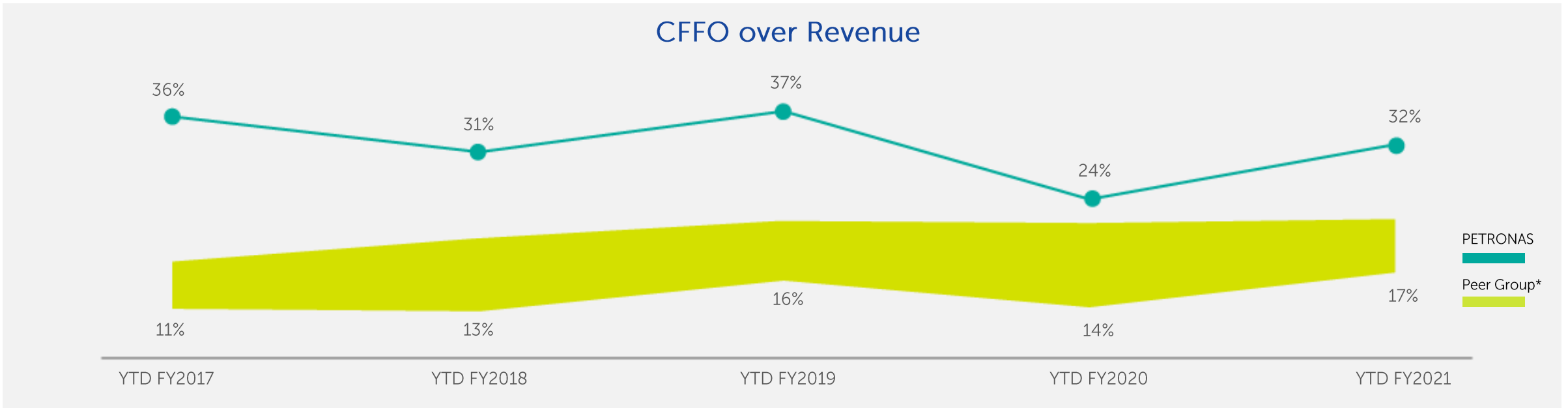
66% ↑ Average Brent (USD/bbl)
\$67.92
 YTD FY2020 \$40.82

42% ↑ Average JCC Single-month¹ (USD/bbl)
\$65.64
 YTD FY2020 \$46.37

MYR strengthens MYR/USD²
RM4.13
 YTD FY2020 RM4.24

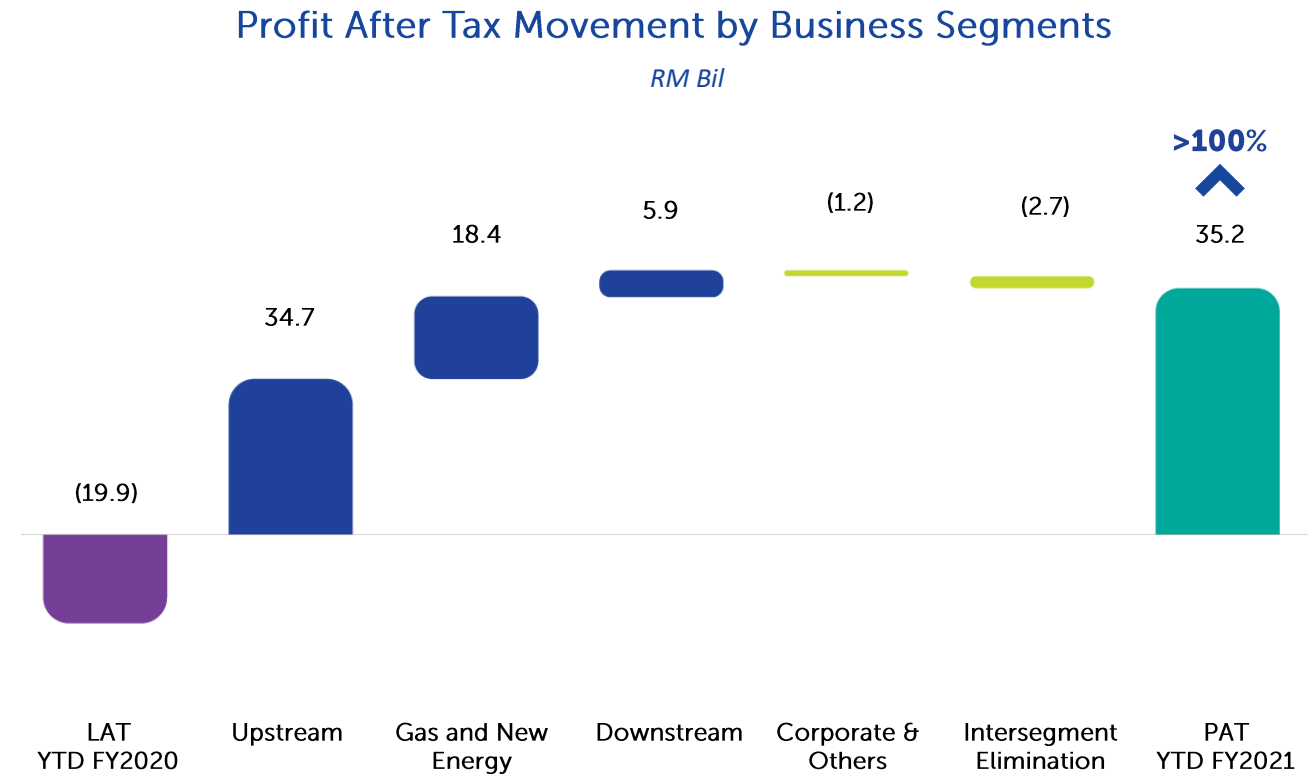
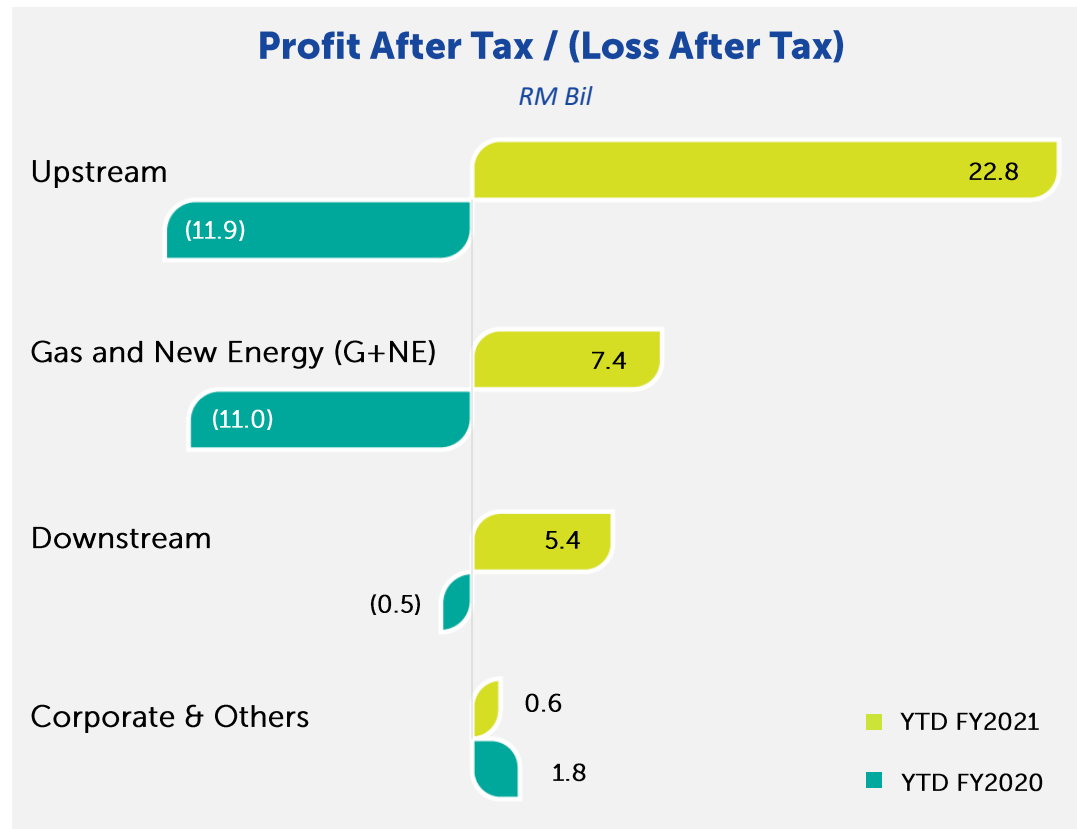
¹ Represents published price, not actualised price
² Average exchange rate

Strong Credit Metrics support the pursuit of Sustainability and Growth Agenda



* Peer Group range comprises BP, Chevron, ExxonMobil, Shell, and TotalEnergies

Improved Profitability for Upstream, G+NE and Downstream underpinned by Market Recovery



Upstream:

PAT primarily contributed by higher revenue and net impairment write-back as compared to net impairment losses reported in prior period.

Gas and New Energy:

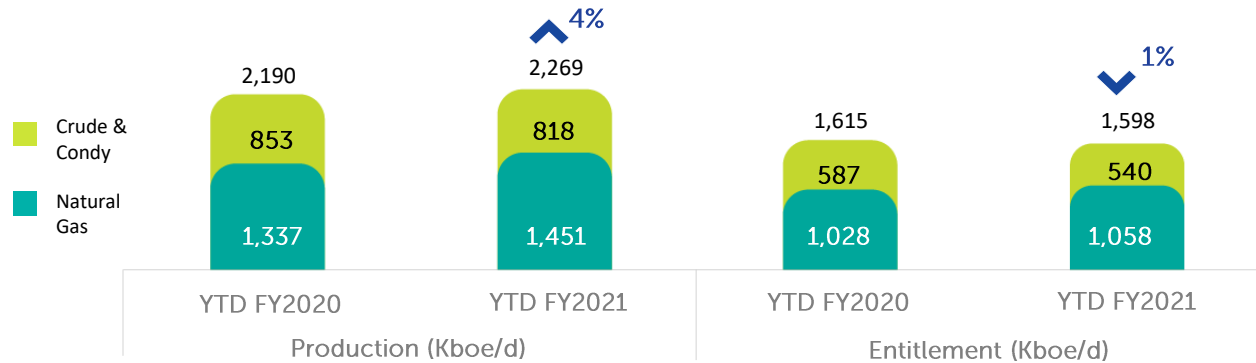
PAT mainly contributed by lower net impairment losses on assets and higher revenue, partially offset by higher product costs.

Downstream:

PAT mainly contributed by improved petrochemical and refining margins in line with favourable prices.

Corporate & Others:

Lower PAT in line with lower revenue coupled with higher operating expenditure partially cushioned by lower impairment losses and favourable foreign exchange gain.



Maximising Cash Generators

14 Projects achieved first Hydrocarbon

7 Projects achieved Final Investment Decision (FID)

7 Exploration discoveries

2 New Small Field Asset (SFA) Production Sharing Contracts (PSCs) with Rex International and Duta Marine



Block SK437 PSC awarded to PCSB, Sarawak Shell Berhad, and Petroleum Sarawak Exploration and Production Sdn Bhd



Entry of Jadestone Energy as the latest upstream investor in Malaysia

Stepping Out



PETRONAS Canada, Itochu Corporation and a local midstream company signed a Memorandum of Understanding to explore the feasibility of producing blue ammonia in Alberta as a safe and cost-effective method to export hydrogen from Alberta's Industrial Heartland to Asian markets.

Operational Excellence



Achieved RM208 million (YTD) financial value creation through Wells Cost Compression efforts including design and operations optimisation, process simplification and implementation of wells technologies



Completed seven GHG emissions reduction projects in Peninsular Malaysia and Sarawak up to Q3 FY2021. The cumulative GHG emissions reductions from all seven projects is expected to be an estimated 2.88 million tCO₂e per year



Together with industry partners, introduced the My Personnel e-Tracker (MyPeT) app for oil and gas personnel to operate safely and efficiently at various offshore locations in Malaysia during the pandemic




Garagol Deniz West (GDW) Oil Development project at the GDW field in Block 1, Turkmenistan achieved first oil, 54 days ahead of schedule with 1.3 million safe manhours and zero lost time injury


Maximising Cash Generators

 **11,889**
total LNG cargoes delivered to date from PETRONAS LNG Complex

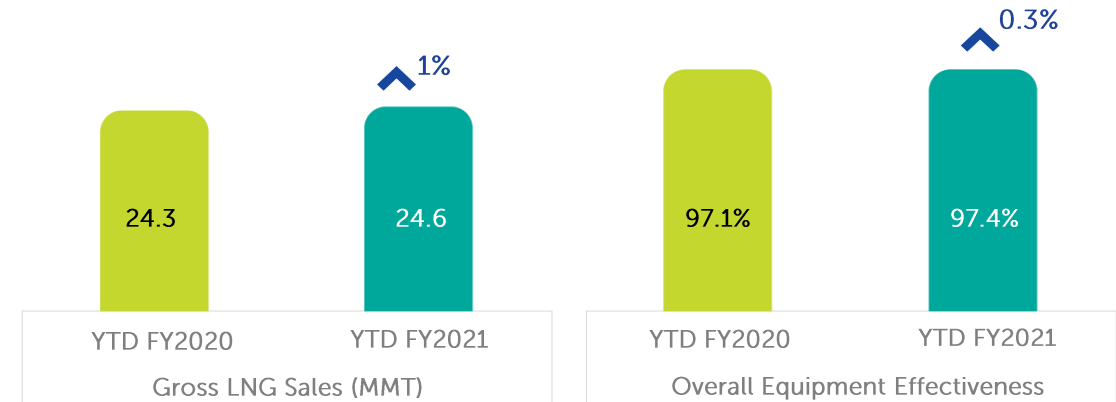
 **5.47** MTPA
of LNG sales concluded

 **640.7** MMscfd
of natural gas deals secured

 **50th**
PFLNG SATU Cargo Delivery

 **243**
innovative Virtual Pipeline System and LNG Bunkering deliveries completed

 **1st**
Carbon Neutral LNG cargo delivered to customer in Japan



Stepping Out



≈ **1** GW*

Solar capacity in Malaysia and India

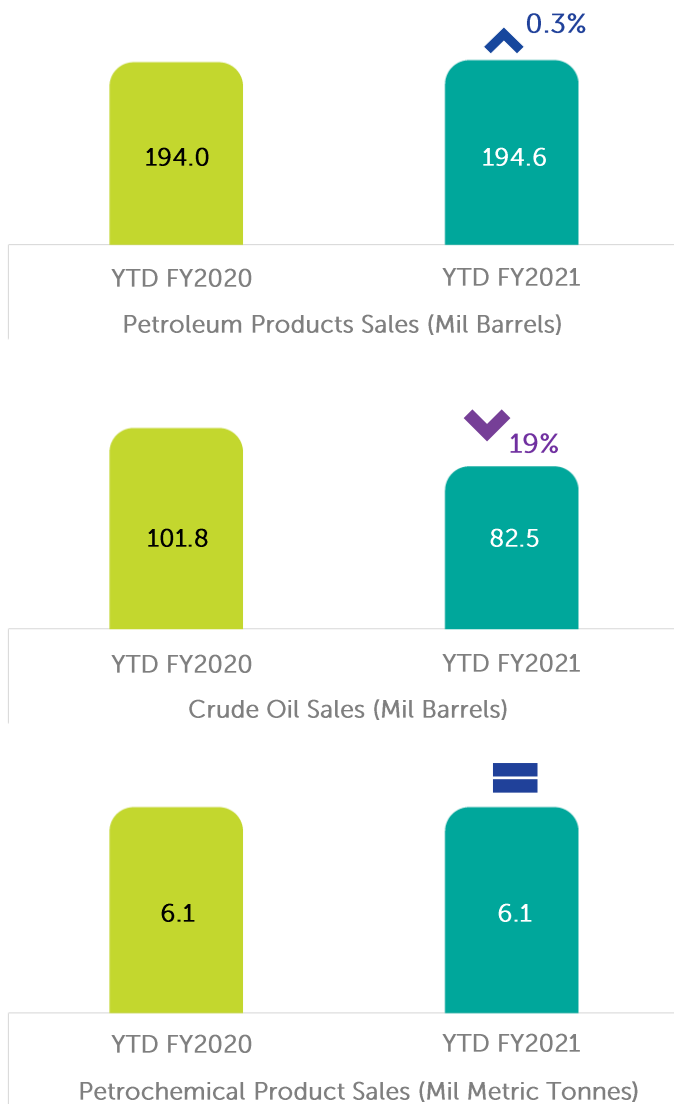
**in operation and under development*



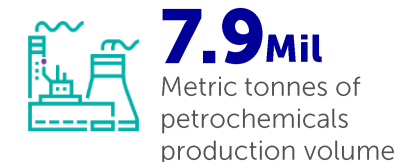
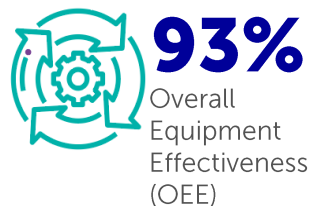
Signed MoU to expand energy partnership with ENEOS to develop a competitive and clean hydrogen supply chain between Malaysia and Japan

Downstream

Improved profitability contributed by Sustained operational performance and market recovery



Maximising Cash Generators



PCG collaborated with the National Farmers Organisation (NAFAS) on the PETRONAS Integrated Paddy Growing Management (PTPB) to enrich the lives of farmers at Kampung Nam Dam, Kedah. By providing them with Agrenas DTU fertiliser, introducing smart farming SOPs and drone technology for spraying of pesticides and herbicides, the average paddy yield for the farmers increased from 4 to 7 tonnes per hectare.

Stepping Out



As part of the Downstream portfolio diversification strategy, PDB acquired D-Two Couriers (M) Sdn Bhd to provide parcel delivery services and is expected to reach nationwide coverage by the end of the year.

Thank you for your passion!

